

# MD ANALYSIS

## CA 1 January Analysis

**GAT Constitutional Area 1 Leader: JEROME THOMPSON**

### July 2018 to January 2019 (7 months) Results

CA 1	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
<b>New Clubs</b>	50	40	78	63	27
<b>Charter Members</b>	1713	1527	2495	1987	1049
<b>New Members</b>	17864	16753	16115	14215	13804
<b>Drops</b>	26583	25587	24893	26229	22239
<b>Net Growth</b>	-4562	-5163	-4088	-7917	-5216

### January (Only Results)

CA 1	Jan-16	Jan-17	Jan-18	Jan-19
<b>New Clubs</b>	8	12	11	5
<b>Charter Members</b>	296	392	348	137
<b>New Members</b>	2731	2593	2414	2357
<b>Drops</b>	4116	3927	3989	2915
<b>Net Growth</b>	-715	-572	-882	-61

### Statement for 3rd Quarter Results(previous 3 years)

CA 1	2015-2016 3rd Qtr	2016-2017 3rd Qtr	2017-2018 3rd Qtr
<b>New Clubs</b>	31	37	27
<b>Charter Members</b>	999	1205	977
<b>New Members</b>	7660	7305	6820
<b>Drops</b>	9444	8805	8925
<b>Net Growth</b>	108	574	-259

### MD Wise Analysis

MD	GMT Area	CA 1	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
16	New Jersey	New Clubs	2	0	0	1	0
		Charter Members	61	7	3	26	7
		New Members	265	211	244	211	188
		Drops	341	412	389	353	322
		Net Growth	0	-132	-109	-76	-56
20	Bermuda New York	New Clubs	4	3	3	4	0
		Charter Members	122	98	83	109	38
		New Members	760	698	795	658	650
		Drops	1008	1090	1046	1008	965
		Net Growth	-24	-182	-78	-167	-148
22	Delaware District Of Columbia Maryland	New Clubs	1	0	2	1	0
		Charter Members	24	4	87	43	0
		New Members	274	304	335	282	260
		Drops	514	454	414	554	365
		Net Growth	-179	-100	42	-193	-64
23	Connecticut	New Clubs	0	1	2	3	0
		Charter Members	4	40	68	51	14
		New Members	248	214	218	180	182
		Drops	393	348	361	382	388
		Net Growth	-109	-69	-48	-123	-179
33	Massachusetts	New Clubs	0	0	1	0	0
		Charter Members	4	8	26	4	2
		New Members	432	363	334	295	288
		Drops	598	534	523	523	464
		Net Growth	-129	-130	-113	-176	-143
44	New Hampshire	New Clubs	1	1	1	2	1
		Charter Members	28	57	20	47	23
		New Members	153	122	125	108	91
		Drops	221	188	176	174	105
		Net Growth	-25	0	-19	-13	21
42	Rhode Island	New Clubs	0	0	0	0	0
		Charter Members	0	3	1	0	1
		New Members	51	38	42	43	36
		Drops	114	65	43	52	41
		Net Growth	-61	-12	1	-6	-2
45	New York Vermont	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	49	41	52	37	50
		Drops	85	88	115	75	54
		Net Growth	-35	-46	-57	-26	7
41	Maine	New Clubs	0	0	0	0	0
		Charter Members	0	4	0	0	2
		New Members	81	82	89	82	78
		Drops	115	106	123	117	115
		Net Growth	-25	-13	-22	-29	-22
Total	Mahesh Chitnis	New Clubs	8	5	9	11	1
		Charter Members	243	221	288	280	87
		New Members	2313	2073	2234	1896	1823
		Drops	3389	3285	3190	3238	2819
		Net Growth	-587	-684	-403	-809	-586

## January (Only) Results

MD	GMT Area	CA 1	Jan-16	Jan-17	Jan-18	Jan-19
16	New Jersey	New Clubs	0	0	1	0
		Charter Members	0	2	22	1
		New Members	40	52	41	41
		Drops	42	54	35	44
		Net Growth	0	6	28	21
20	Bermuda New York	New Clubs	1	1	3	0
		Charter Members	31	27	77	1
		New Members	103	104	146	77
		Drops	175	160	140	129
		Net Growth	-14	-25	92	-41
22	Delaware District Of Columbia Maryland	New Clubs	0	0	1	0
		Charter Members	0	0	43	0
		New Members	57	63	44	58
		Drops	59	69	129	40
		Net Growth	3	-3	-39	26
23	Connecticut	New Clubs	1	1	0	0
		Charter Members	38	24	0	0
		New Members	35	47	43	43
		Drops	66	35	63	66
		Net Growth	7	42	-18	-16
33	Massachusetts	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	69	48	35	36
		Drops	55	88	52	44
		Net Growth	22	-25	-6	3
44	New Hampshire	New Clubs	0	1	2	1
		Charter Members	0	20	40	21
		New Members	27	13	17	29
		Drops	19	10	40	16
		Net Growth	12	23	20	37
42	Rhode Island	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	3	8	8	9
		Drops	12	5	4	7
		Net Growth	-4	3	5	2
45	New York Vermont	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	10	12	8	5
		Drops	13	23	9	3
		Net Growth	-3	-10	-1	2
41	Maine	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	13	18	11	20
		Drops	12	16	26	11
		Net Growth	1	4	-12	11
Total	Mahesh Chitnis	New Clubs	2	3	7	1
		Charter Members	69	73	182	23
		New Members	357	365	353	318
		Drops	453	460	498	360
		Net Growth	24	15	69	45

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2015-2016 3rd Qtr</b>	<b>2016-2017 3rd Qtr</b>	<b>2017-2018 3rd Qtr</b>
<b>16</b>	<b>New Jersey</b>	<b>New Clubs</b>	0	0	2
		<b>Charter Members</b>	1	2	48
		<b>New Members</b>	117	108	91
		<b>Drops</b>	133	111	102
		<b>Net Growth</b>	-6	11	42
<b>20</b>	<b>Bermuda New York</b>	<b>New Clubs</b>	7	4	5
		<b>Charter Members</b>	207	99	138
		<b>New Members</b>	318	274	313
		<b>Drops</b>	334	326	365
		<b>Net Growth</b>	237	63	106
<b>22</b>	<b>Delaware District Of Columbia Maryland</b>	<b>New Clubs</b>	0	0	1
		<b>Charter Members</b>	1	1	47
		<b>New Members</b>	133	152	126
		<b>Drops</b>	138	151	220
		<b>Net Growth</b>	9	17	-27
<b>23</b>	<b>Connecticut</b>	<b>New Clubs</b>	1	1	0
		<b>Charter Members</b>	40	28	0
		<b>New Members</b>	107	96	111
		<b>Drops</b>	133	84	115
		<b>Net Growth</b>	14	49	0
<b>33</b>	<b>Massachusetts</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	1	14	0
		<b>New Members</b>	175	139	143
		<b>Drops</b>	136	155	106
		<b>Net Growth</b>	55	26	55
<b>44</b>	<b>New Hampshire</b>	<b>New Clubs</b>	1	1	2
		<b>Charter Members</b>	21	23	47
		<b>New Members</b>	70	50	56
		<b>Drops</b>	61	44	57
		<b>Net Growth</b>	37	33	52
<b>42</b>	<b>Rhode Island</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	32	23	20
		<b>Drops</b>	41	14	13
		<b>Net Growth</b>	-4	11	8
<b>45</b>	<b>New York Vermont</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	1	0	0
		<b>New Members</b>	27	24	28
		<b>Drops</b>	26	36	24
		<b>Net Growth</b>	4	-7	5
<b>41</b>	<b>Maine</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	37	58	35
		<b>Drops</b>	39	44	43
		<b>Net Growth</b>	2	18	-2
<b>Total</b>	<b>Mahesh Chitnis</b>	<b>New Clubs</b>	9	6	10
		<b>Charter Members</b>	272	167	280
		<b>New Members</b>	1016	924	923
		<b>Drops</b>	1041	965	1045
		<b>Net Growth</b>	348	221	239

### MD Wise Analysis

MD	GMT Area	CA 1	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
13	Ohio	New Clubs	1	0	2	1	0
		Charter Members	40	5	56	35	4
		New Members	556	518	491	392	401
		Drops	812	813	816	780	658
		Net Growth	-148	-221	-227	-293	-195
14	Pennsylvania	New Clubs	1	3	2	6	1
		Charter Members	33	112	52	202	25
		New Members	778	728	732	766	678
		Drops	1430	1267	1208	1342	1196
		Net Growth	-518	-341	-345	-282	-390
24	Virginia	New Clubs	0	0	1	2	2
		Charter Members	4	4	29	126	55
		New Members	358	358	305	334	263
		Drops	501	507	552	507	478
		Net Growth	-90	-109	-155	-1	-128
29	West Virginia	New Clubs	0	0	0	0	1
		Charter Members	2	1	2	1	22
		New Members	198	223	169	133	158
		Drops	352	273	304	303	220
		Net Growth	-131	-33	-109	-147	-15
Total	Cindy Gregg	New Clubs	2	3	5	9	4
		Charter Members	79	122	139	364	106
		New Members	1890	1827	1697	1625	1500
		Drops	3095	2860	2880	2932	2552
		Net Growth	-887	-704	-836	-723	-728

### January (Only) Results

MD	GMT Area	CA 1	Jan-16	Jan-17	Jan-18	Jan-19
13	Ohio	New Clubs	0	0	0	0
		Charter Members	0	1	1	1
		New Members	92	99	64	76
		Drops	113	150	94	102
		Net Growth	-2	-46	-25	-11
14	Pennsylvania	New Clubs	0	0	0	0
		Charter Members	1	2	5	2
		New Members	114	134	136	144
		Drops	180	216	217	130
		Net Growth	-60	-64	-66	48
24	Virginia	New Clubs	0	0	0	2
		Charter Members	0	7	0	46
		New Members	68	62	40	47
		Drops	82	90	73	93
		Net Growth	-12	-1	-29	4
29	West Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	1	1
		New Members	22	34	22	38
		Drops	38	51	43	41
		Net Growth	-14	-11	-19	-1
Total	Cindy Gregg	New Clubs	0	0	0	2
		Charter Members	1	10	7	50
		New Members	296	329	262	305
		Drops	413	507	427	366
		Net Growth	-88	-122	-139	40

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2015-2016 3rd Qtr</b>	<b>2016-2017 3rd Qtr</b>	<b>2017-2018 3rd Qtr</b>
<b>13</b>	<b>Ohio</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	22	11	1
		<b>New Members</b>	251	249	186
		<b>Drops</b>	264	343	264
		<b>Net Growth</b>	57	-68	-64
<b>14</b>	<b>Pennsylvania</b>	<b>New Clubs</b>	0	2	2
		<b>Charter Members</b>	10	74	52
		<b>New Members</b>	352	333	355
		<b>Drops</b>	488	466	508
		<b>Net Growth</b>	-102	-23	-68
<b>24</b>	<b>Virginia</b>	<b>New Clubs</b>	2	0	0
		<b>Charter Members</b>	41	8	1
		<b>New Members</b>	181	159	113
		<b>Drops</b>	225	187	197
		<b>Net Growth</b>	26	14	-69
<b>29</b>	<b>West Virginia</b>	<b>New Clubs</b>	0	0	1
		<b>Charter Members</b>	0	0	21
		<b>New Members</b>	62	97	65
		<b>Drops</b>	99	117	86
		<b>Net Growth</b>	-31	-9	5
<b>Total</b>	<b>Cindy Gregg</b>	<b>New Clubs</b>	3	2	3
		<b>Charter Members</b>	73	93	75
		<b>New Members</b>	846	838	719
		<b>Drops</b>	1076	1113	1055
		<b>Net Growth</b>	-50	-86	-196

### MD Wise Analysis

MD	GMT Area	CA 1	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
1	Illinois	New Clubs	1	3	3	2	0
		Charter Members	32	114	80	60	19
		New Members	715	716	622	531	614
		Drops	1017	874	978	995	898
		Net Growth	-165	41	-166	-331	-165
11	Michigan	New Clubs	0	3	1	1	1
		Charter Members	6	84	27	76	17
		New Members	499	457	542	476	467
		Drops	824	824	796	809	701
		Net Growth	-241	-218	-163	-185	-163
25	Indiana	New Clubs	0	0	2	0	0
		Charter Members	3	10	64	3	1
		New Members	496	462	436	378	355
		Drops	725	695	708	720	588
		Net Growth	-156	-135	-165	-280	-184
43	Kentucky	New Clubs	0	0	2	0	1
		Charter Members	3	5	48	3	21
		New Members	377	251	228	169	178
		Drops	477	439	425	463	408
		Net Growth	-54	-158	-99	-257	-189
10	Michigan	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	3	0
		New Members	59	80	52	40	61
		Drops	82	98	119	83	98
		Net Growth	-11	-13	-62	-34	-12
Total	Steve Anton	New Clubs	1	6	8	3	2
		Charter Members	44	213	219	145	58
		New Members	2146	1966	1880	1594	1675
		Drops	3125	2930	3026	3070	2693
		Net Growth	-627	-483	-655	-1087	-713



## January (Only) Results

MD	GMT Area	CA 1	Jan-16	Jan-17	Jan-18	Jan-19
1	Illinois	New Clubs	0	1	0	0
		Charter Members	5	25	0	5
		New Members	140	140	98	99
		Drops	147	147	156	96
		Net Growth	11	42	-41	22
11	Michigan	New Clubs	0	0	1	1
		Charter Members	0	2	27	10
		New Members	87	108	71	83
		Drops	154	128	104	88
		Net Growth	-44	-7	2	11
25	Indiana	New Clubs	0	0	0	0
		Charter Members	1	1	0	-3
		New Members	66	46	51	66
		Drops	89	89	100	47
		Net Growth	-12	-37	-40	20
43	Kentucky	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	34	33	28	23
		Drops	61	52	81	55
		Net Growth	-25	-14	-48	-26
10	Michigan	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	8	9	8	11
		Drops	12	16	21	8
		Net Growth	-4	-7	-12	21
Total	Steve Anton	New Clubs	0	1	1	1
		Charter Members	6	29	27	12
		New Members	335	336	256	282
		Drops	463	432	462	294
		Net Growth	-74	-23	-139	48

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2015-2016 3rd Qtr</b>	<b>2016-2017 3rd Qtr</b>	<b>2017-2018 3rd Qtr</b>
<b>1</b>	<b>Illinois</b>	<b>New Clubs</b>	0	1	0
		<b>Charter Members</b>	7	36	1
		<b>New Members</b>	331	315	277
		<b>Drops</b>	322	331	407
		<b>Net Growth</b>	41	62	-100
<b>11</b>	<b>Michigan</b>	<b>New Clubs</b>	1	1	2
		<b>Charter Members</b>	30	69	47
		<b>New Members</b>	210	265	218
		<b>Drops</b>	288	320	300
		<b>Net Growth</b>	-1	35	-8
<b>25</b>	<b>Indiana</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	22	4	0
		<b>New Members</b>	199	181	171
		<b>Drops</b>	241	227	232
		<b>Net Growth</b>	-6	-31	-42
<b>43</b>	<b>Kentucky</b>	<b>New Clubs</b>	0	1	0
		<b>Charter Members</b>	3	30	0
		<b>New Members</b>	108	86	84
		<b>Drops</b>	169	135	142
		<b>Net Growth</b>	-47	-10	-32
<b>10</b>	<b>Michigan</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	26	30	32
		<b>Drops</b>	33	35	36
		<b>Net Growth</b>	-7	-5	-3
<b>Total</b>	<b>Steve Anton</b>	<b>New Clubs</b>	2	3	2
		<b>Charter Members</b>	62	139	48
		<b>New Members</b>	874	877	782
		<b>Drops</b>	1053	1048	1117
		<b>Net Growth</b>	-20	51	-185

### MD Wise Analysis

MD	GMT Area	CA 1	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
5	North Dakota South Dakota	New Clubs	0	0	0	0	0
		Charter Members	2	5	2	0	3
		New Members	264	223	229	175	156
		Drops	329	362	320	370	285
		Net Growth	-39	-114	-67	-153	-108
5M	Minnesota	New Clubs	1	1	5	2	1
		Charter Members	43	43	126	57	42
		New Members	817	837	736	784	633
		Drops	1014	1086	968	1028	1013
		Net Growth	-68	-137	-23	-75	-229
9	Iowa	New Clubs	0	0	2	0	1
		Charter Members	5	2	58	4	38
		New Members	352	319	392	333	299
		Drops	615	542	563	581	539
		Net Growth	-229	-180	-70	-199	-144
27	Wisconsin	New Clubs	1	1	1	2	0
		Charter Members	31	22	21	46	4
		New Members	815	884	802	724	704
		Drops	1080	1081	1023	1077	947
		Net Growth	-106	-86	-122	-218	-154
Total		New Clubs	2	2	8	4	2
		Charter Members	81	72	207	107	87
		New Members	2248	2263	2159	2016	1792
		Drops	3038	3071	2874	3056	2784
		Net Growth	-442	-517	-282	-645	-635

## January (Only) Results

MD	GMT Area	CA 1	Jan-16	Jan-17	Jan-18	Jan-19
5	North Dakota South Dakota	New Clubs	0	0	0	0
		Charter Members	5	0	0	0
		New Members	45	39	34	35
		Drops	44	61	61	34
		Net Growth	16	-16	-24	2
5M	Minnesota	New Clubs	0	0	0	0
		Charter Members	3	1	6	1
		New Members	160	123	150	111
		Drops	174	128	165	133
		Net Growth	2	0	29	-2
9	Iowa	New Clubs	0	1	0	0
		Charter Members	0	35	0	0
		New Members	47	43	50	44
		Drops	84	71	103	56
		Net Growth	-26	19	-45	-8
27	Wisconsin	New Clubs	1	1	0	0
		Charter Members	20	20	2	0
		New Members	140	109	110	132
		Drops	244	169	198	93
		Net Growth	-75	-29	-70	50
Total		New Clubs	1	2	0	0
		Charter Members	28	56	8	1
		New Members	392	314	344	322
		Drops	546	429	527	316
		Net Growth	-83	-26	-110	42

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2015-2016 3rd Qtr</b>	<b>2016-2017 3rd Qtr</b>	<b>2017-2018 3rd Qtr</b>
<b>5</b>	North Dakota South Dakota	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	5	0	0
		<b>New Members</b>	101	112	126
		<b>Drops</b>	134	131	101
		<b>Net Growth</b>	-16	-7	33
<b>5M</b>	Minnesota	<b>New Clubs</b>	3	0	1
		<b>Charter Members</b>	83	4	26
		<b>New Members</b>	403	330	331
		<b>Drops</b>	392	290	356
		<b>Net Growth</b>	134	64	48
<b>9</b>	Iowa	<b>New Clubs</b>	1	1	0
		<b>Charter Members</b>	28	40	1
		<b>New Members</b>	168	178	112
		<b>Drops</b>	209	172	193
		<b>Net Growth</b>	7	65	-45
<b>27</b>	Wisconsin	<b>New Clubs</b>	2	1	0
		<b>Charter Members</b>	41	21	3
		<b>New Members</b>	381	346	304
		<b>Drops</b>	461	428	399
		<b>Net Growth</b>	-16	-22	-58
<b>Total</b>		<b>New Clubs</b>	6	2	1
		<b>Charter Members</b>	157	65	30
		<b>New Members</b>	1053	966	873
		<b>Drops</b>	1196	1021	1049
		<b>Net Growth</b>	109	100	-22

### MD Wise Analysis

MD	GMT Area	CA 1	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
12	Tennessee	New Clubs	0	0	2	2	0
		Charter Members	1	6	58	74	3
		New Members	363	367	336	269	239
		Drops	592	613	530	520	466
		Net Growth	-198	-213	-98	-136	-197
18	Georgia	New Clubs	2	0	0	1	0
		Charter Members	64	7	1	28	5
		New Members	330	294	259	150	207
		Drops	560	457	510	383	365
		Net Growth	-135	-98	-222	-182	-131
30	Mississippi	New Clubs	0	0	1	1	0
		Charter Members	0	4	36	29	9
		New Members	187	143	103	135	83
		Drops	223	214	216	247	148
		Net Growth	-28	-44	-54	-59	-26
31	North Carolina	New Clubs	0	0	2	1	0
		Charter Members	9	3	78	28	5
		New Members	342	283	306	241	240
		Drops	623	528	491	604	424
		Net Growth	-211	-213	-36	-295	-130
32	South Carolina	New Clubs	1	0	2	0	2
		Charter Members	30	7	63	0	59
		New Members	196	214	175	170	149
		Drops	381	302	275	303	244
		Net Growth	-111	-58	-5	-107	-18
34	Alabama	New Clubs	2	3	0	1	0
		Charter Members	55	87	9	35	0
		New Members	189	167	153	124	178
		Drops	303	277	340	277	212
		Net Growth	-24	3	-162	-96	-25
35	Aruba Bahamas Florida	New Clubs	2	1	2	4	1
		Charter Members	65	55	97	102	56
		New Members	489	399	356	337	326
		Drops	690	642	708	764	540
		Net Growth	-1	-73	-138	-224	-38
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	2	0
		New Members	0	0	0	22	193
		Drops	0	0	0	260	295
		Net Growth	0	0	0	-227	-88
60	Various	New Clubs	0	0	0	0	1
		Charter Members	0	13	1	0	34
		New Members	0	108	132	67	94
		Drops	0	114	157	209	207
		Net Growth	0	30	-17	-133	-33
Total	Carlton Lloyd	New Clubs	7	4	9	10	4
		Charter Members	224	182	343	298	171
		New Members	2096	1975	1820	1515	1709
		Drops	3372	3147	3227	3567	2901
		Net Growth	-708	-666	-732	-1459	-686

## January (Only) Results

MD	GMT Area	CA 1	Jan-16	Jan-17	Jan-18	Jan-19
12	Tennessee	New Clubs	0	0	1	0
		Charter Members	0	1	23	0
		New Members	41	59	47	56
		Drops	156	81	80	71
		Net Growth	-111	-13	-3	-13
18	Georgia	New Clubs	0	0	0	0
		Charter Members	1	0	1	1
		New Members	41	50	32	32
		Drops	73	97	77	54
		Net Growth	-14	-38	-38	-16
30	Mississippi	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	9	7	19	20
		Drops	42	49	35	18
		Net Growth	-31	-36	-15	1
31	North Carolina	New Clubs	0	0	0	0
		Charter Members	0	14	2	1
		New Members	62	32	27	40
		Drops	95	83	87	68
		Net Growth	-29	-19	-50	-22
32	South Carolina	New Clubs	0	0	0	0
		Charter Members	0	0	0	2
		New Members	40	38	28	34
		Drops	65	52	63	34
		Net Growth	-24	-12	-29	7
34	Alabama	New Clubs	0	0	0	0
		Charter Members	6	0	12	0
		New Members	28	34	9	18
		Drops	70	62	36	39
		Net Growth	-31	-26	-7	-20
35	Aruba Bahamas Florida	New Clubs	0	0	0	0
		Charter Members	2	6	7	1
		New Members	69	59	80	44
		Drops	105	85	112	52
		Net Growth	-18	-9	-2	9
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	11
		Drops	0	0	0	38
		Net Growth	0	0	0	-27
60	Various	New Clubs	0	0	0	0
		Charter Members	1	0	0	1
		New Members	14	30	7	15
		Drops	21	19	30	15
		Net Growth	-6	12	-19	3
Total	Carlton Lloyd	New Clubs	0	0	1	0
		Charter Members	10	21	46	6
		New Members	304	309	249	270
		Drops	627	528	520	389
		Net Growth	-264	-141	-163	-78

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2015-2016 3rd Qtr</b>	<b>2016-2017 3rd Qtr</b>	<b>2017-2018 3rd Qtr</b>
<b>12</b>	<b>Tennessee</b>	<b>New Clubs</b>	0	0	1
		<b>Charter Members</b>	0	5	64
		<b>New Members</b>	138	151	165
		<b>Drops</b>	227	171	161
		<b>Net Growth</b>	-80	2	99
<b>18</b>	<b>Georgia</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	1	3	1
		<b>New Members</b>	120	128	104
		<b>Drops</b>	212	185	201
		<b>Net Growth</b>	-67	-35	-86
<b>30</b>	<b>Mississippi</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	26	0	1
		<b>New Members</b>	66	50	57
		<b>Drops</b>	114	98	88
		<b>Net Growth</b>	-15	-32	-27
<b>31</b>	<b>North Carolina</b>	<b>New Clubs</b>	0	3	0
		<b>Charter Members</b>	1	82	5
		<b>New Members</b>	149	139	115
		<b>Drops</b>	217	204	196
		<b>Net Growth</b>	-58	44	-59
<b>32</b>	<b>South Carolina</b>	<b>New Clubs</b>	0	1	0
		<b>Charter Members</b>	0	26	0
		<b>New Members</b>	93	107	81
		<b>Drops</b>	127	154	114
		<b>Net Growth</b>	-25	-11	-20
<b>34</b>	<b>Alabama</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	48	3	20
		<b>New Members</b>	88	72	61
		<b>Drops</b>	138	144	87
		<b>Net Growth</b>	3	-61	8
<b>35</b>	<b>Aruba Bahamas Florida</b>	<b>New Clubs</b>	0	1	0
		<b>Charter Members</b>	12	30	11
		<b>New Members</b>	194	193	175
		<b>Drops</b>	253	200	237
		<b>Net Growth</b>	1	76	3
<b>60</b>	<b>Various</b>	<b>New Clubs</b>	1	0	1
		<b>Charter Members</b>	24	0	27
		<b>New Members</b>	55	99	27
		<b>Drops</b>	46	53	64
		<b>Net Growth</b>	38	50	-5
<b>Total</b>	<b>Carlton Lloyd</b>	<b>New Clubs</b>	3	5	2
		<b>Charter Members</b>	112	149	129
		<b>New Members</b>	903	939	785
		<b>Drops</b>	1334	1209	1148
		<b>Net Growth</b>	-203	33	-87



### MD Wise Analysis

MD	GMT Area	CA 1	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
2	Texas	New Clubs	10	6	14	10	6
		Charter Members	344	226	408	300	226
		New Members	1977	1905	1829	1618	1533
		Drops	3213	3009	3051	3008	2276
		Net Growth	-619	-695	-619	-903	-325
3	Oklahoma	New Clubs	2	0	0	0	0
		Charter Members	54	1	1	8	0
		New Members	275	217	185	190	174
		Drops	396	309	350	353	283
		Net Growth	-47	-71	-137	-122	-89
7	Arkansas	New Clubs	3	1	0	1	0
		Charter Members	83	26	0	25	1
		New Members	207	184	173	181	130
		Drops	338	363	300	289	272
		Net Growth	-6	-130	-99	-54	-122
8	Louisiana	New Clubs	2	0	0	0	0
		Charter Members	99	10	2	2	23
		New Members	292	258	194	162	181
		Drops	455	367	320	303	275
		Net Growth	-24	-69	-102	-120	-45
26	Missouri	New Clubs	0	0	2	1	0
		Charter Members	1	4	50	30	10
		New Members	459	446	493	384	318
		Drops	691	734	576	702	686
		Net Growth	-173	-225	31	-244	-310
Total	Gregory Gilliam	New Clubs	17	7	16	12	6
		Charter Members	581	267	461	365	260
		New Members	3210	3010	2874	2535	2336
		Drops	5093	4782	4597	4655	3792
		Net Growth	-869	-1190	-926	-1443	-891

## January (Only) Results

MD	GMT Area	CA 1	Jan-16	Jan-17	Jan-18	Jan-19
2	Texas	New Clubs	1	3	2	0
		Charter Members	31	103	69	17
		New Members	302	301	274	235
		Drops	488	565	463	308
		Net Growth	-121	-122	-86	-14
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	28	28	31	27
		Drops	46	76	75	51
		Net Growth	-14	-45	-37	-19
7	Arkansas	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	52	33	44	16
		Drops	55	49	42	33
		Net Growth	2	-14	4	-14
8	Louisiana	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	22	21	9	27
		Drops	48	39	36	63
		Net Growth	-13	-18	-27	-33
26	Missouri	New Clubs	0	0	0	0
		Charter Members	1	1	2	0
		New Members	76	96	65	47
		Drops	134	105	119	112
		Net Growth	-43	7	-46	-55
Total	Gregory Gilliam	New Clubs	1	3	2	0
		Charter Members	33	104	71	17
		New Members	480	479	423	352
		Drops	771	834	735	567
		Net Growth	-189	-192	-192	-135

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2015-2016 3rd Qtr</b>	<b>2016-2017 3rd Qtr</b>	<b>2017-2018 3rd Qtr</b>
<b>2</b>	<b>Texas</b>	<b>New Clubs</b>	2	10	4
		<b>Charter Members</b>	73	303	216
		<b>New Members</b>	888	837	772
		<b>Drops</b>	1115	1117	1042
		<b>Net Growth</b>	-70	126	37
<b>3</b>	<b>Oklahoma</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	97	86	110
		<b>Drops</b>	116	146	157
		<b>Net Growth</b>	-9	-53	-34
<b>7</b>	<b>Arkansas</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	1	0	1
		<b>New Members</b>	121	102	86
		<b>Drops</b>	119	106	88
		<b>Net Growth</b>	10	4	5
<b>8</b>	<b>Louisiana</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	1	0	0
		<b>New Members</b>	68	79	42
		<b>Drops</b>	121	125	103
		<b>Net Growth</b>	-38	-43	-61
<b>26</b>	<b>Missouri</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	1	2	2
		<b>New Members</b>	199	226	180
		<b>Drops</b>	266	306	230
		<b>Net Growth</b>	-32	-55	-22
<b>Total</b>	<b>Gregory Gilliam</b>	<b>New Clubs</b>	2	10	4
		<b>Charter Members</b>	76	305	219
		<b>New Members</b>	1373	1330	1190
		<b>Drops</b>	1737	1800	1620
		<b>Net Growth</b>	-139	-21	-75

### MD Wise Analysis

MD	GMT Area	CA 1	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
6	Colorado	New Clubs	1	0	1	0	1
		Charter Members	25	0	21	0	35
		New Members	193	155	158	147	129
		Drops	424	274	228	247	286
		Net Growth	-155	-100	-27	-83	-107
17	Kansas	New Clubs	1	1	0	1	0
		Charter Members	32	23	1	22	2
		New Members	265	231	272	190	214
		Drops	421	384	387	354	369
		Net Growth	-86	-94	-70	-119	-121
21	Arizona California	New Clubs	3	1	0	0	1
		Charter Members	80	52	8	13	21
		New Members	258	332	260	189	217
		Drops	346	379	305	358	255
		Net Growth	31	64	28	-102	27
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	71	81	71	45	42
		Drops	110	105	86	98	76
		Net Growth	-34	-20	-14	-50	-32
38	Nebraska	New Clubs	0	1	0	0	0
		Charter Members	2	20	0	0	4
		New Members	170	159	113	101	105
		Drops	205	237	163	212	204
		Net Growth	-4	-39	-42	-101	-89
40	Arizona New Mexico	New Clubs	0	0	0	1	0
		Charter Members	0	0	0	24	0
		New Members	82	67	81	57	36
		Drops	186	139	102	107	114
		Net Growth	-92	-62	-9	-17	-69
15	Wyoming	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	71	40	35	30	57
		Drops	83	76	94	75	54
		Net Growth	-5	-28	-48	-42	5
Total	William Phillipi	New Clubs	5	3	1	2	2
		Charter Members	139	95	30	59	62
		New Members	1110	1065	990	759	800
		Drops	1775	1594	1365	1451	1358
		Net Growth	-345	-279	-182	-514	-386

## January (Only) Results

MD	GMT Area	CA 1	Jan-16	Jan-17	Jan-18	Jan-19
6	Colorado	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	38	23	51	12
		Drops	55	38	44	40
		Net Growth	-14	-13	11	-28
17	Kansas	New Clubs	1	0	0	0
		Charter Members	22	0	0	0
		New Members	49	48	28	42
		Drops	73	52	42	33
		Net Growth	13	6	-13	19
21	Arizona California	New Clubs	0	0	0	1
		Charter Members	4	0	0	20
		New Members	47	28	29	43
		Drops	45	25	64	51
		Net Growth	17	9	-21	12
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	16	9	10	1
		Drops	17	13	19	26
		Net Growth	1	-4	-9	-25
38	Nebraska	New Clubs	1	0	0	0
		Charter Members	20	0	0	0
		New Members	22	22	18	14
		Drops	58	33	18	30
		Net Growth	-13	-10	1	-16
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	11	15	3	6
		Drops	24	31	6	8
		Net Growth	-13	-13	-2	-2
15	Wyoming	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	9	10	5	13
		Drops	8	4	21	6
		Net Growth	1	10	-16	8
Total	William Phillipi	New Clubs	2	0	0	1
		Charter Members	46	0	0	20
		New Members	192	155	144	131
		Drops	280	196	214	194
		Net Growth	-8	-15	-49	-32

**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2015-2016 3rd Qtr</b>	<b>2016-2017 3rd Qtr</b>	<b>2017-2018 3rd Qtr</b>
<b>6</b>	<b>Colorado</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	1	0	0
		<b>New Members</b>	92	86	145
		<b>Drops</b>	116	84	108
		<b>Net Growth</b>	-16	9	60
<b>17</b>	<b>Kansas</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	23	0	0
		<b>New Members</b>	115	116	115
		<b>Drops</b>	165	126	131
		<b>Net Growth</b>	1	6	-11
<b>21</b>	<b>Arizona California</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	4	0	1
		<b>New Members</b>	95	87	82
		<b>Drops</b>	109	71	117
		<b>Net Growth</b>	14	29	-11
<b>28</b>	<b>Utah</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	56	21	20
		<b>Drops</b>	50	29	36
		<b>Net Growth</b>	9	-6	-14
<b>38</b>	<b>Nebraska</b>	<b>New Clubs</b>	1	0	0
		<b>Charter Members</b>	25	0	0
		<b>New Members</b>	63	79	80
		<b>Drops</b>	101	74	77
		<b>Net Growth</b>	-8	7	4
<b>40</b>	<b>Arizona New Mexico</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	34	36	37
		<b>Drops</b>	55	63	32
		<b>Net Growth</b>	-17	-13	7
<b>15</b>	<b>Wyoming</b>	<b>New Clubs</b>	0	0	0
		<b>Charter Members</b>	0	0	0
		<b>New Members</b>	19	24	22
		<b>Drops</b>	21	17	35
		<b>Net Growth</b>	0	11	-13
<b>Total</b>	<b>William Phillipi</b>	<b>New Clubs</b>	2	0	0
<b>Charter Members</b>		53	0	1	
<b>New Members</b>		474	449	501	
<b>Drops</b>		617	464	536	
<b>Net Growth</b>		-17	43	22	

### MD Wise Analysis

MD	GMT Area	CA 1	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
4	California	New Clubs	5	8	16	9	4
		Charter Members	220	289	630	287	158
		New Members	1572	1459	1469	1305	1224
		Drops	1868	2005	1974	2447	1901
		Net Growth	121	-73	335	-607	-333
19	British Columbia Idaho Washington	New Clubs	0	0	0	2	1
		Charter Members	6	2	2	49	28
		New Members	345	339	306	350	282
		Drops	634	600	567	557	451
		Net Growth	-188	-204	-204	-114	-69
36	California Oregon	New Clubs	2	1	1	0	0
		Charter Members	56	29	28	4	6
		New Members	261	220	173	192	167
		Drops	358	394	395	343	260
		Net Growth	11	-111	-155	-118	-38
37	Alberta Montana	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	129	0	0	0	0
		Drops	164	0	0	0	0
		Net Growth	-18	0	0	0	0
39	Idaho Oregon	New Clubs	0	0	2	0	0
		Charter Members	10	1	43	1	0
		New Members	102	84	80	49	51
		Drops	105	159	97	117	130
		Net Growth	17	-64	29	-58	-75
49	Alaska British Columbia Yukon Territory	New Clubs	0	1	0	0	0
		Charter Members	4	32	3	2	4
		New Members	217	144	177	162	160
		Drops	193	336	289	325	269
		Net Growth	56	-143	-68	-146	-91
50	Hawaii	New Clubs	0	0	1	0	0
		Charter Members	2	1	22	1	0
		New Members	137	143	103	66	90
		Drops	153	160	185	167	106
		Net Growth	1	-5	-38	-82	-5
46	California Nevada	New Clubs	1	0	0	1	1
		Charter Members	24	1	28	25	22
		New Members	88	82	92	70	97
		Drops	221	151	114	209	111
		Net Growth	-97	-38	19	-102	22
37	Montana	New Clubs	0	0	2	0	0
		Charter Members	0	0	52	0	0
		New Members	0	103	61	81	98
		Drops	0	113	113	95	112
		Net Growth	0	-2	10	-10	-2
Total	Howard Hudson	New Clubs	8	10	22	12	6
		Charter Members	322	355	808	369	218
		New Members	2851	2574	2461	2275	2169
		Drops	3696	3918	3734	4260	3340
		Net Growth	-97	-640	-72	-1237	-591

## January (Only) Results

MD	GMT Area	CA 1	Jan-16	Jan-17	Jan-18	Jan-19
4	California	New Clubs	2	3	0	0
		Charter Members	102	96	4	6
		New Members	180	130	224	183
		Drops	266	239	287	243
		Net Growth	41	14	-25	-32
19	British Columbia Idaho Washington	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	64	67	66	75
		Drops	105	89	102	61
		Net Growth	-32	-14	-30	24
36	California Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	2	1
		New Members	48	24	32	26
		Drops	80	61	78	35
		Net Growth	-24	-25	-33	8
39	Idaho Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	19	17	9	12
		Drops	47	22	26	24
		Net Growth	-27	-5	-16	-10
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	14	42	26	23
		Drops	14	79	41	17
		Net Growth	1	-29	-12	9
50	Hawaii	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	25	8	2	18
		Drops	21	17	15	9
		Net Growth	6	-1	-10	9
46	California Nevada	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	6	6	14	10
		Drops	12	11	39	6
		Net Growth	1	-4	-25	4
37	Montana	New Clubs	0	0	0	0
		Charter Members	0	3	0	0
		New Members	19	12	10	30
		Drops	18	23	18	34
		Net Growth	1	-4	-8	-3
Total	Howard Hudson	New Clubs	2	3	0	0
		Charter Members	103	99	7	8
		New Members	375	306	383	377
		Drops	563	541	606	429
		Net Growth	-33	-68	-159	9



**Statement for 3rd Quarter Results (previous 3 years)**

<b>MD</b>	<b>GMT Area</b>	<b>CA 1</b>	<b>2015-2016 3rd Qtr</b>	<b>2016-2017 3rd Qtr</b>	<b>2017-2018 3rd Qtr</b>
<b>4</b>	<b>California</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	3 158 538 683 87	6 186 476 557 167	5 165 590 663 180
<b>19</b>	<b>British Columbia Idaho Washington</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	0 3 192 204 11	1 36 205 180 80	0 9 178 218 -15
<b>36</b>	<b>California Oregon</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	0 2 123 131 15	0 0 106 112 17	0 3 79 146 -31
<b>39</b>	<b>Idaho Oregon</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	0 1 47 64 -10	0 0 36 47 -9	0 0 19 56 -35
<b>49</b>	<b>Alaska British Columbia Yukon Territory</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	0 0 90 187 -81	2 47 65 161 -34	0 0 91 125 -29
<b>50</b>	<b>Hawaii</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	1 29 57 41 54	0 13 51 42 38	0 0 28 22 14
<b>46</b>	<b>California Nevada</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	0 1 25 43 -10	0 2 23 39 -10	0 18 40 91 -30
<b>37</b>	<b>Montana</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	0 0 49 37 14	0 3 20 47 -16	0 0 22 34 -9
<b>Total</b>	<b>Howard Hudson</b>	<b>New Clubs</b> <b>Charter Members</b> <b>New Members</b> <b>Drops</b> <b>Net Growth</b>	4 194 1121 1390 80	9 287 982 1185 233	5 195 1047 1355 45

